LIVESTOCK MARKETING ORGANIZATIONS

Empire Livestock Marketing, LLC
P.O. Box 4844 / 5001 Brittonfield Parkway
E. Syracuse, New York 13221
Phone: 315.433.9129 • Fax: 315.431.3128
Website: www.EmpireLivestock.com
Email: Info@EmpireLivestock.com

Equity Cooperative Livestock Sales Association
401 Commerce Avenue
Baraboo, Wisconsin 53913-8100
Phone: 608.356.8311
Fax: 608.356.0177 or 608.356.7999
Website: www.EquityCorp.com
Email: Mailbag@EquityCorp.com

National Livestock Commission Association
2501 Exchange Avenue, Room 102
Oklahoma City, Oklahoma 73108
Phone: 405.232.3128 • Fax: 405.232.2601
Website: www.NationalLivestock.com
Email: KConway@NationalLivestock.com

Producers Livestock Marketing Association
P.O. Box 45798 / 4809 South 114th Street
Omaha, Nebraska 68145-0798
Phone: 402.597.9189 • Fax: 402.597.9505
Website: www.ProducersLivestock.com
Email: Dkb@MCcoop.com

Tennessee Livestock Producers, Inc.
147 Bear Creek Pike, P.O. Box 313
Columbia, Tennessee 38402-0931
Phone: 931.888.7872 • Fax: 931.840.8689
Website: www.TennesseeLivestockProducers.com
Email: TLP@TBF.com

LIVESTOCK CREDIT ORGANIZATIONS

Empire Livestock Credit Corporation
401 Commerce Avenue
Baraboo, Wisconsin 53913-8100
Phone: 608.356.8311 • Fax: 608.356.0117
Website: www.EquityCorp.com
Email: Mailbag@EquityCorp.com

National Livestock Credit Corporation
2501 Exchange Avenue, Room 103
Oklahoma City, Oklahoma 73108
Phone: 405.235.9887 • Fax: 405.232.2288
Website: www.NationalLivestock.com
Email: Mail@NationalLivestock.com

Producers Livestock Credit Corporation
P.O. Box 45798 / 4809 South 114th Street
Omaha, Nebraska 68145-0798
Phone: 402.597.9189 • Fax: 402.597.9505
Website: www.ProducersLivestock.net
Email: TLozew@FLMCoop.com

Tri-State Livestock Credit Corporation
2880 Sunrise Boulevard, Suite 224
Ranch Cordova, California 95742
Phone: 916.570.1389 or 800.778.8734 • Fax: 916.570.1389
Website: www.Tri-StateLivestockCredit.com
Email: info@TSLCC.com

NATIONAL LIVESTOCK PRODUCERS ASSOCIATION
13570 Meadowgrass Dr., Suite 201
Colorado Springs, Colorado 80911
Phone: 719.538.8843 • Fax: 719.538.8847
Website: www.NLPA.net
Email: NLPA@NLPA.org

NATIONAL LIVESTOCK PRODUCERS ASSOCIATION 2012-2013 ANNUAL REPORT
It is with a great deal of pride that I want to say the chairman of the National Livestock Producers Association (NLPA) Board of Directors. NLPA has an incredibly strong board of directors made up of some of the best producers and industry leaders from all over the United States. It is a true pleasure to be a part of such a diverse group.

One of the perennial issues that NLPA members have faced in recent years is the availability of top quality management personnel to carry out the work of cooperative marketing and lending into the future. As a solution to this challenge, the association decided to use the NLPA Graduate Institute of Management to provide specialized leadership and management training for growing professionals within the NLPA membership. This is exciting new service to the NLPA members and should serve them well into the future.

During the 2012 NLPA Sheep & Goat Fund surpassed the $4 million mark in loans made to the U.S. sheep and goat industries. In a cooperative effort between NLPA and the American Sheep Industry Association (ASIA), this program provides needed financing for innovative producers and processors to help expand the U.S. capacity to process and market meat, milk, cheese, fiber, and other products. We greatly value this relationship with ASIA in serving the industry! It is a pleasure to report that NLPA was recently selected to provide association administrative services to a new organization, the Global Roundtable for Sustainable Beef (GRSB). GRSB is an international organization that was formed by leading beef processing and retail entities, as well as industry and environmental organizations with the goal of developing a global beef production system that are more sustainable worldwide. We are excited to be a part of the new organization and look forward to serving their needs.

Later this year, NLPA will send out the 2013 Sheep Breeder and Goat Meat Producers Guide, which contains information on sheep and goat breeds, management practices, and other important resources for producers.

In 2009, the National Livestock Producers Association Sheep & Goat Fund Committee made its first loan to the industry. Currently the Fund has 45 low interest loans to 17 states in the amount of $4 million. The fund began with $14 million and has since earned over $34.3 million to sheep and goat related projects.

The fund can be used for many ways, including: purchasing land or buildings, implementing weed control, fire protection, predator control, and breeding and genetics programs. The fund can also be a valuable tool in restructuring your current financial package to help ensure a longer term, fixed rate loans that may otherwise be unavailable.

NLPA lends the program its extensive credit experience with a focus on agriculture and its ability to service loans nationwide, often using local lenders. NLPA works closely with individual producers to provide in-depth understanding of the sheep and goat industries and their credit and operational challenges. The Fund is delivered through either direct loans or loan guarantee - grants are not available through this program.

Funds are available to qualified applicants at a competitive interest rate. (Please call for current rates). The application, descriptions of funded projects, news, industry links and a downloadable presentation are available at www.SheepGoatGofund.com. You can contact Schavee Atchison at 800.237.7193, ext. 10 or via email at NLPABF@NLPA.org.

On a contract basis, the National Livestock Producers Association provides association management and related services to other key livestock organizations.

The National Institute for Animal Agriculture (NIAA) - NIAA is a 501(c)3 non-profit, membership-driven organization that unites and advances animal agriculture encompassing the beef, dairy, equine, goat, poultry, swine, sheep, and swine industries. NIAA is dedicated to programs that work toward the eradication of diseases that pose risks to the health of animals, wildlife and humans; promote a safe and wholesome food supply for our nation and abroad; and promote best practices in environmental stewardship, animal health, and well-being. NIAA’s membership includes animal producers, veterinarians, scientists, state and federal officials, and agriculture associations. NIAA has provided full management services to NAA since 2009.

LIVESTOCK MARKETED BY NLPA MEMBERS FROM OCTOBER 1, 2011 TO SEPTEMBER 30, 2012

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<th>ORGANIZATION</th>
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<th>SWINE</th>
<th>SHEEP/GOATS</th>
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<th>GROSS</th>
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THE GROWTH PROOF STANDARD.